



# SECONDARY MARKET TOOL

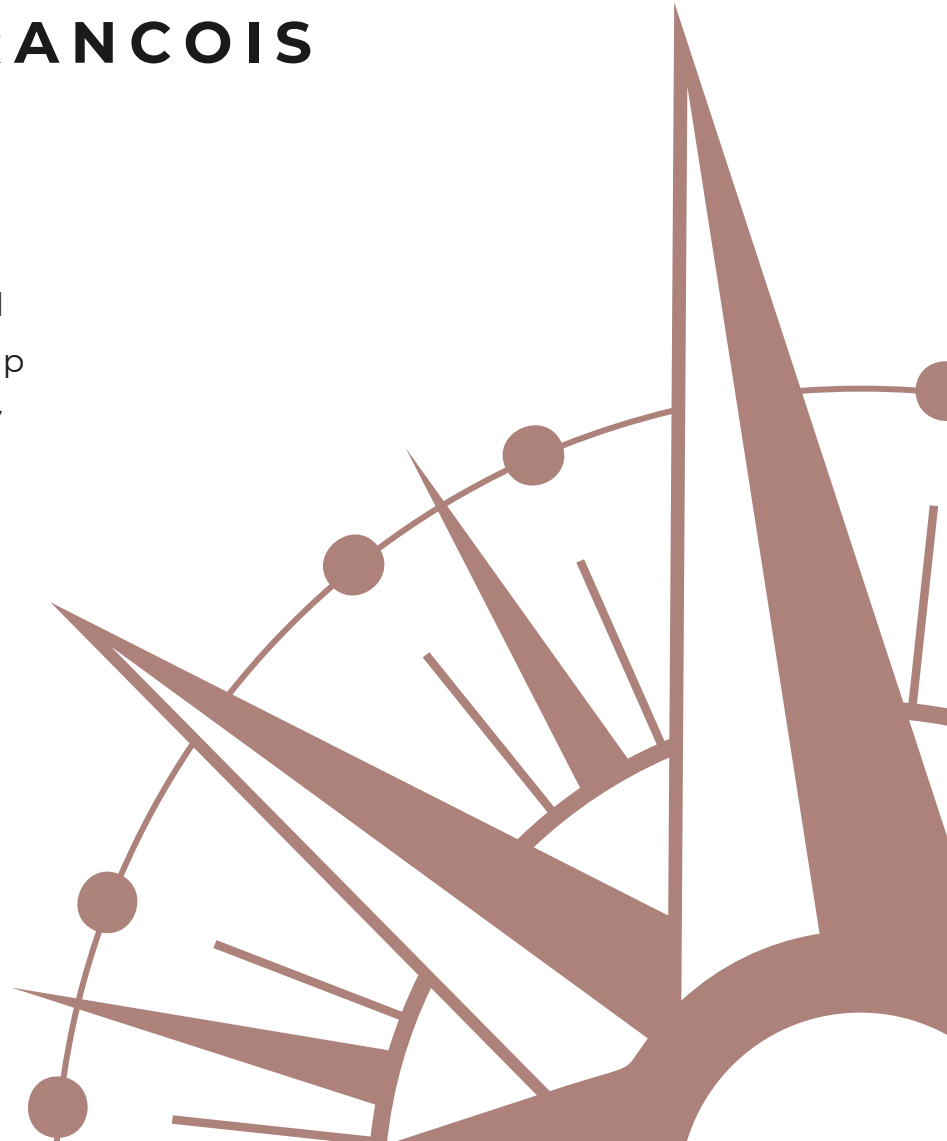
---

BY **HERVÉ FRANCOIS**

This document is developed and managed solely by DeRosa Group and does not utilize a third party business or consultant.



© DeRosa Group



# WEST COAST

## LOS ANGELES, CA

*Population of 4,000,000*

| CITY              | POPULATION |
|-------------------|------------|
| Long Beach, CA    | 437,166    |
| Anaheim, CA       | 342,000    |
| Santa Clarita, CA | 214,625    |
| Glendale, CA      | 182,447    |
| Lancaster, CA     | 165,330    |

## SAN FRANCISCO, CA

*Population of 870,000*

| CITY            | POPULATION |
|-----------------|------------|
| Santa Clara, CA | 125,966    |
| Alameda, CA     | 74,036     |

## SAN DIEGO, CA

*Population of 1,400,000*

| CITY            | POPULATION |
|-----------------|------------|
| Chula Vista, CA | 282,589    |
| Oceanside, CA   | 170,484    |

**SAN DIEGO, CA**  
*Population of 1,400,000*

| CITY          | POPULATION |
|---------------|------------|
| Escondido, CA | 149,401    |
| Murrieta, CA  | 116,248    |
| Carlsbad, CA  | 113,424    |

**SEATTLE, WA**  
*Population of 740,000*

| CITY          | POPULATION |
|---------------|------------|
| Tacoma, WA    | 223,589    |
| Vancouver, WA | 197,765    |
| Bellevue, WA  | 153,768    |
| Redmond, WA   | 80,116     |

**PORTLAND, OR**  
*Population of 650,000*

| CITY          | POPULATION |
|---------------|------------|
| Salem, OR     | 179,043    |
| Eugene, OR    | 178,457    |
| Corvallis, OR | 61,978     |
| Tigard, OR    | 56,509     |

**LAS VEGAS, NV**  
*Population of 665,811*

| CITY                | POPULATION |
|---------------------|------------|
| Henderson, NV       | 343,791    |
| North Las Vegas, NV | 299,895    |
| Enterprise, NV      | 236,331    |
| Spring Valley, NV   | 221,531    |

**PHOENIX, AZ**  
*Population of 1,670,000*

| CITY            | POPULATION |
|-----------------|------------|
| Gilbert, AZ     | 281,550    |
| Tempe, AZ       | 190,220    |
| Surprise, AZ    | 164,001    |
| Buckeye, AZ     | 117,380    |
| Maricopa, AZ    | 73,729     |
| Queen Creek, AZ | 80,573     |
| Casa Grande, AZ | 65,945     |

**DENVER, CO**  
*Population of 708,948*

| <b>CITY</b>                 | <b>POPULATION</b> |
|-----------------------------|-------------------|
| <b>Colorado Springs, CO</b> | <b>492,204</b>    |
| <b>Aurora, CO</b>           | <b>400,325</b>    |
| <b>Fort Collins, CO</b>     | <b>170,000</b>    |
| <b>Thornton, CO</b>         | <b>144,388</b>    |
| <b>Greeley, CO</b>          | <b>109,154</b>    |
| <b>Longmont, CO</b>         | <b>98,193</b>     |

# SOUTH

## HOUSTON, TX

*Population of 2,300,000*

| CITY              | POPULATION |
|-------------------|------------|
| Pearland, TX      | 127,909    |
| The Woodlands, TX | 122,272    |
| Conroe, TX        | 111,563    |
| Sugarland, TX     | 108,006    |

## SAN ANTONIO, TX

*Population of 1,500,000*

| CITY              | POPULATION |
|-------------------|------------|
| New Braunfels, TX | 117,793    |
| Kyle, TX          | 68,498     |
| Schertz, TX       | 43,898     |
| Cibolo, TX        | 36,696     |

**DALLAS, TX**  
*Population of 1,290,000*

| CITY           | POPULATION |
|----------------|------------|
| Frisco, TX     | 236,432    |
| McKinney, TX   | 217,540    |
| Denton, TX     | 159,609    |
| Carrollton, TX | 134,083    |
| Celina, TX     | 50,746     |

**AUSTIN, TX**  
*Population of 983,126*

| CITY           | POPULATION |
|----------------|------------|
| Round Rock, TX | 132,863    |
| Georgetown, TX | 104,721    |
| Leander, TX    | 87,902     |
| Cedar Park, TX | 77,272     |
| San Marcos, TX | 72,474     |

## **OKLAHOMA, OK**

*Population of 706,576*

| <b>CITY</b>             | <b>POPULATION</b> |
|-------------------------|-------------------|
| <b>Norman, OK</b>       | <b>131,093</b>    |
| <b>Edmond, OK</b>       | <b>97,822</b>     |
| <b>Midwest City, OK</b> | <b>57,439</b>     |

## **NASHVILLE, TN**

*Population of 677,519*

| <b>CITY</b>             | <b>POPULATION</b> |
|-------------------------|-------------------|
| <b>Murfreesboro, TN</b> | <b>171,059</b>    |
| <b>Franklin, TN</b>     | <b>89,666</b>     |
| <b>Smyrna, TN</b>       | <b>59,543</b>     |
| <b>Lebanon, TN</b>      | <b>49,465</b>     |



# MIDWEST

## INDIANAPOLIS, IN

*Population of 874,089*

| CITY            | POPULATION |
|-----------------|------------|
| Fishers, IN     | 104,487    |
| Noblesville, IN | 75,587     |
| Westfield, IN   | 62,212     |

## COLUMBUS, OH

*Population of 909,676*

| CITY             | POPULATION |
|------------------|------------|
| Dublin, OH       | 48,654     |
| Grove City, OH   | 43,164     |
| Reynoldsburg, OH | 41,182     |

## CHICAGO, IL

*Population of 2,590,000*

| CITY           | POPULATION |
|----------------|------------|
| Elgin, IL      | 111,750    |
| Cicero, IL     | 78,910     |
| Schaumburg, IL | 74,007     |

**CHICAGO, IL**  
*Population of 2,590,000*

| CITY                  | POPULATION |
|-----------------------|------------|
| Evanston, IL          | 73,237     |
| Arlington Heights, IL | 72,943     |

**DETROIT, MI**  
*Population of 603,410*

| CITY                 | POPULATION |
|----------------------|------------|
| Dearborn, MI         | 105,758    |
| Livonia, MI          | 92,288     |
| Westland, MI         | 82,878     |
| Farmington Hills, MI | 81,700     |

**MILWAUKEE, WI**  
*Population of 550,099*

| CITY           | POPULATION |
|----------------|------------|
| Racine, WI     | 75,209     |
| West Allis, WI | 57,648     |
| Wauwatosa, WI  | 46,250     |
| New Berlin, WI | 40,152     |

## **KANSAS CITY, MO**

*Population of 510,411*

| <b>CITY</b>             | <b>POPULATION</b> |
|-------------------------|-------------------|
| <b>Independence, MO</b> | <b>119,430</b>    |
| <b>Lee's Summit, MO</b> | <b>105,313</b>    |
| <b>Blue Springs, MO</b> | <b>60,266</b>     |

## **CLEVELAND, OH**

*Population of 351,397*

| <b>CITY</b>             | <b>POPULATION</b> |
|-------------------------|-------------------|
| <b>Parma, OH</b>        | <b>77,767</b>     |
| <b>Lakewood, OH</b>     | <b>48,507</b>     |
| <b>Euclid, OH</b>       | <b>47,412</b>     |
| <b>Strongsville, OH</b> | <b>45,012</b>     |

# EAST COAST

## BOSTON, MA

*Population of 629,842*

| CITY           | POPULATION |
|----------------|------------|
| Newton, MA     | 86,003     |
| Somerville, MA | 78,179     |
| Brookline, MA  | 62,854     |
| Revere, MA     | 55,189     |

## NEW YORK, NY

*Population of 7,930,000*

| CITY             | POPULATION |
|------------------|------------|
| Newark, NJ       | 300,075    |
| Jersey City, NJ  | 281,421    |
| Yonkers, NY      | 205,253    |
| Mount Vernon, NY | 69,856     |

## PHILADELPHIA, PA

*Population of 1,533,000*

| CITY          | POPULATION |
|---------------|------------|
| Camden, NJ    | 70,256     |
| Levittown, PA | 51,256     |

## BALTIMORE, MD

*Population of 556,723*

| CITY              | POPULATION |
|-------------------|------------|
| Columbia, MD      | 107,788    |
| Ellicott City, MD | 73,906     |
| Towson, MD        | 57,792     |

## CHARLOTTE, NC

*Population of 920,325*

| CITY              | POPULATION |
|-------------------|------------|
| Greensboro, NC    | 305,313    |
| Winston-Salem, NC | 252,907    |
| High Point, NC    | 115,909    |
| Concord, NC       | 113,825    |
| Gastonia, NC      | 84,782     |
| Huntersville, NC  | 54,498     |

**ATLANTA, GA**  
*Population of 498,386*

| CITY              | POPULATION |
|-------------------|------------|
| Sandy Springs, GA | 107,363    |
| South Fulton, GA  | 114,908    |
| Roswell, GA       | 92,961     |
| Johns Creek, GA   | 82,331     |
| Alpharetta, GA    | 68,574     |

**ORLANDO, FL**  
*Population of 324,429*

| CITY             | POPULATION |
|------------------|------------|
| Alafaya, FL      | 91,594     |
| Pine Hills, FL   | 85,027     |
| Horizon West, FL | 67,709     |
| Four Corners, FL | 67,128     |
| Apopka, FL       | 59,131     |

**MIAMI, FL**  
*Population of 456,229*

| CITY              | POPULATION |
|-------------------|------------|
| Hialeah, FL       | 218,194    |
| Miami Gardens, FL | 109,513    |
| Homestead, FL     | 82,614     |
| Kendall, FL       | 79,192     |
| Doral, FL         | 77,759     |

**TAMPA, FL**  
*Population of 1,550,000*

| CITY                 | POPULATION |
|----------------------|------------|
| Lakeland, FL         | 126,248    |
| Brandon, FL          | 114,109    |
| Riverview, FL        | 109,085    |
| Town 'n' Country, FL | 89,121     |